

# Making Markets: The development of the Norwegian quota regime. Case: Cod trawl.

Jon Olaf Olaussen, SINTEF Fisheries and Aquaculture



# Outline

1. The Norwegian model
2. IVQ/UQ system
  - Development
  - Results
3. Investment in new vessel?
  - Capital costs
  - Stock decrease
4. Summary

# 1. The "Norwegian model"

- IVQ regime: A bundled system where quotas and vessels are integrated.
- Not an ordinary ITQ regime.
- Aim IVQ:
  - Reduce overcapacity
  - Stable, diversified fleet structure
  - Decentralized ownership: Avoid concentration of quotas to the "privileged few"!

## 2. IVQ-system

- Development and results

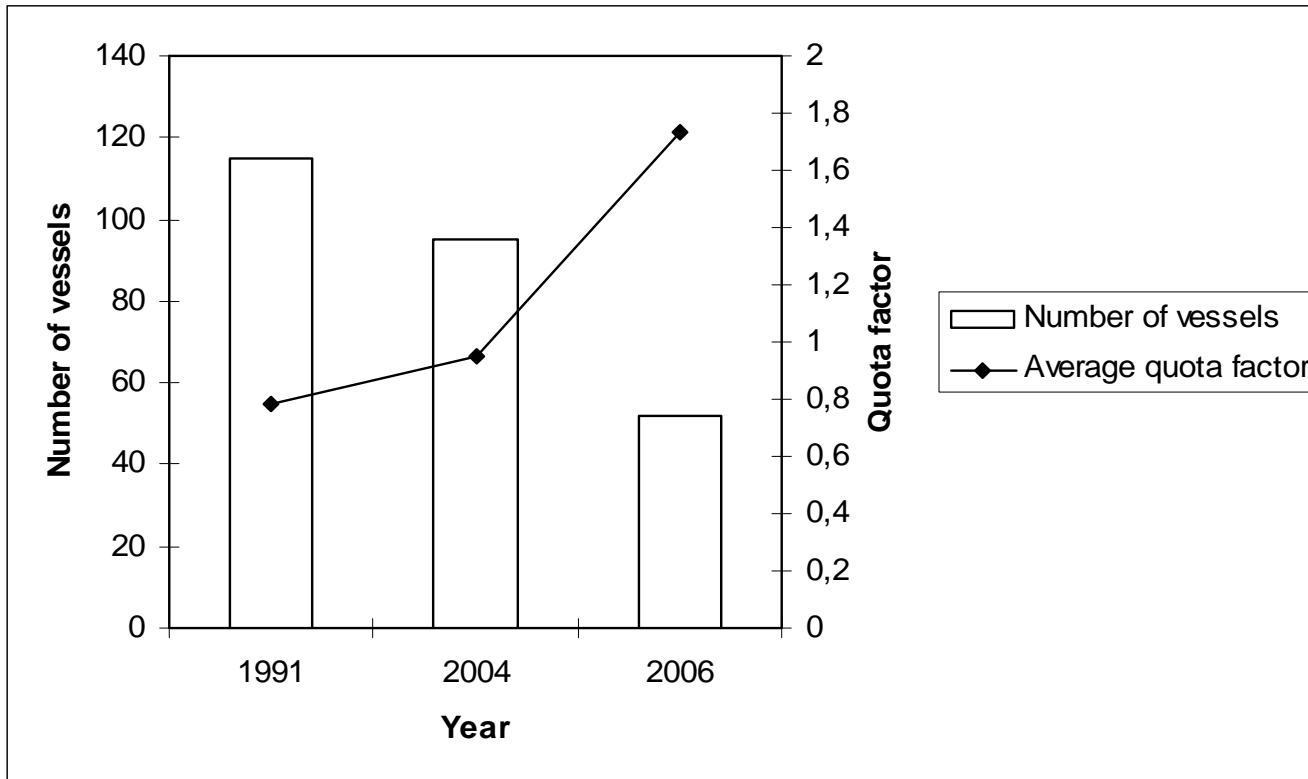
# The Unit Quota System, 1984 - 2007.

<b>Year</b> :	<b>No. of quotas pr. vessel</b>	<b>Duration (years)</b>	<b>No. of quota-markets</b>	<b>No. of vessel</b>
<b>1984-1997:</b>	<b>2</b>	<b>13</b>	<b>3</b>	<b>130 - 109</b>
<b>1997-2004:</b>	<b>3</b>	<b>13/18</b>	<b>3</b>	<b>94</b>
<b>2005-2006:</b>	<b>3</b>	<b>eternal</b>	<b>1</b>	<b>51</b>
<b>2007 - :</b>	<b>3</b>	<b>25</b>	<b>1</b>	<b>46</b>

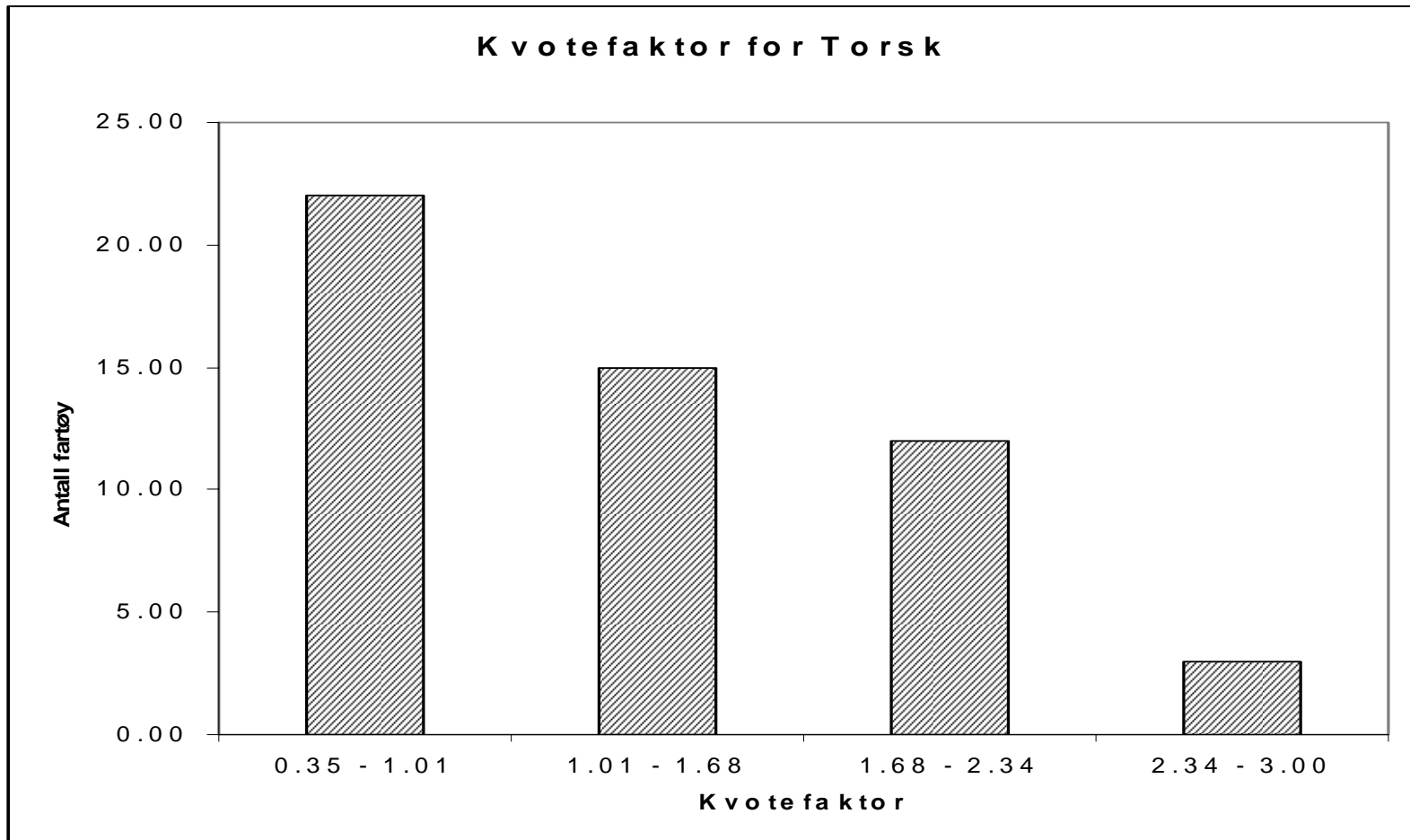
# Number of vessels, 1988-2007

Cod Trawl	Number of vessels			
	1988	2005	2006	2007
Length groups				
L= 28 - 39,9 m	23	21	5	4
L= 40 - 49,9 m	53	34	18	18
L= 50 - 59,9 m	24	28	20	18
L>60 m	9	11	8	6
Sum	109	94	51	46

# Number of trawlers and average quota-factors per vessel, 1991 – 2006.

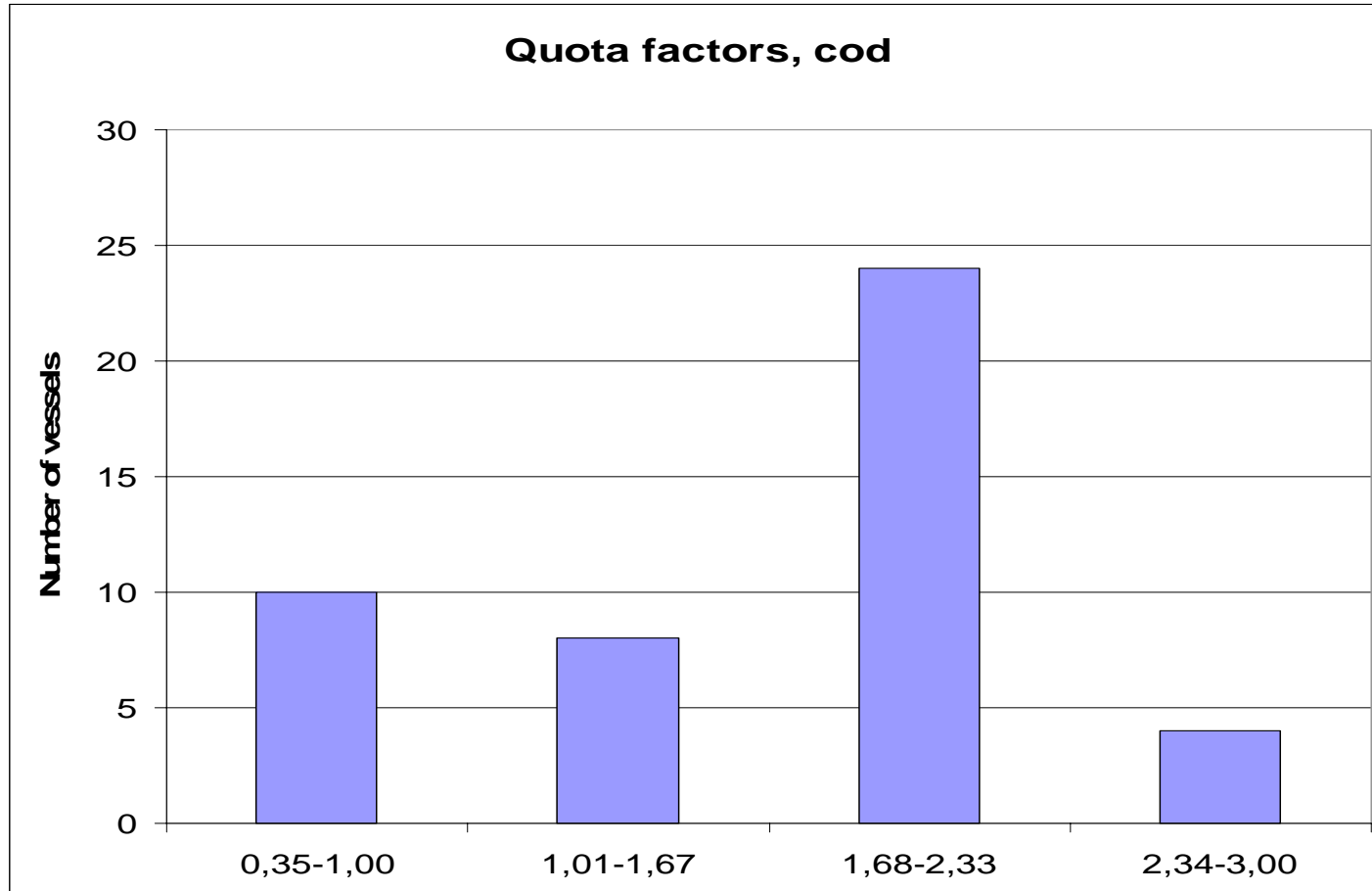


# Quota factors per vessel, 2006.





# Quota factors per vessel, 2007



# Age of fleet

- | <u>Building year</u> |   | <u>Number of vessels</u> |
|----------------------|---|--------------------------|
| 1969 – 78            | : | 11                       |
| 1979 – 87            | : | 8                        |
| 1988 – 96            | : | 11                       |
| 1997 – 07            | : | 16                       |
| <u>Total</u>         | : | <u>46</u>                |
- **About 40% of the fleet is more than 20 years old!**

# Summary: Norwegian IVQ model

- Huge concentration of quota ownership
- Severe changes in fleet structure
- High transaction costs (TC)
- Same result as an ITQ model (except for TC)?

Quota factor (QF) and Quota base, cod trawlers,  
2006:

• <u>QF</u>	<u>1.0</u>	<u>1.8</u>	<u>3.0</u>
• Cod	639	1166	1917
haddock	340	621	1020
• saithe	633	1858	1899
• <u>saithe</u>	<u>1190</u>	<u>1190</u>	<u>1190</u>
• <u>Total:</u>	<u>2802</u>	<u>4835</u>	<u>6026</u>

# 3. Investment in new vessel?

- Old fleet
- What quota factor is required to invest in new vessel?
- Does present quota regime promote:  
Cheap small or large expensive trawlers?
- Diversified trawler fleet in the future?

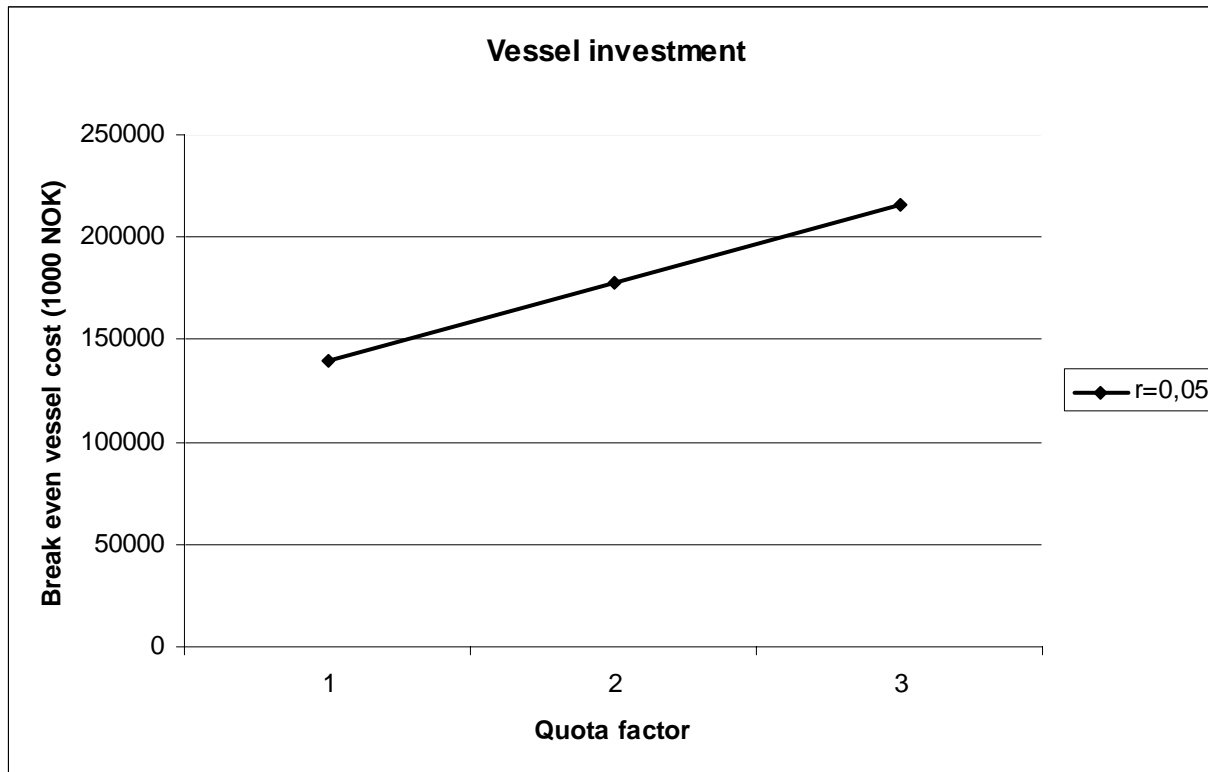
# Assumptions

- Present quota price
- Present sharing rule (boat-fishermen)
- Average 2005 costs
- Average resource base
- Financing by net capital =zero
- No demands on return on equity

# Scenario 1: Capital costs

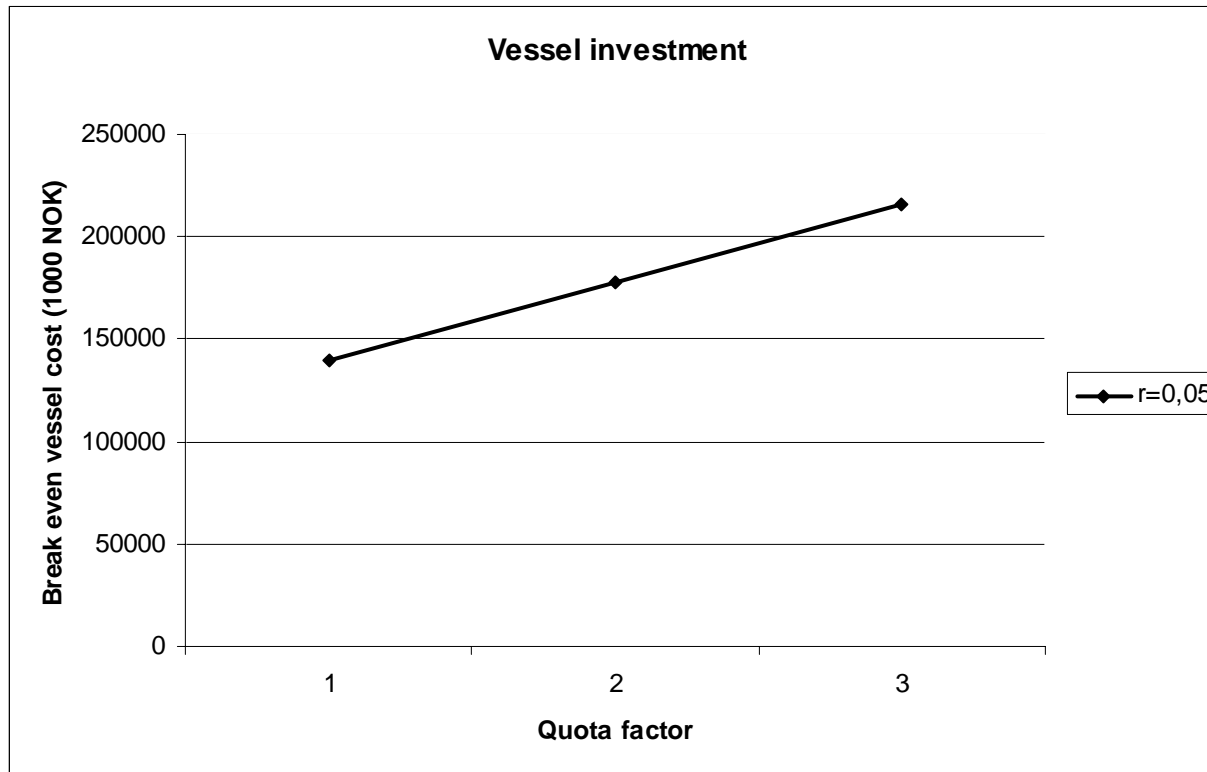
- Initial holding: 1 QF
  - Invest in new vessel, no quota investment
  - Invest in new vessel and 1 QF
  - Invest in new vessel and 2 QF

# How expensive vessel? (discount rate=0,05)

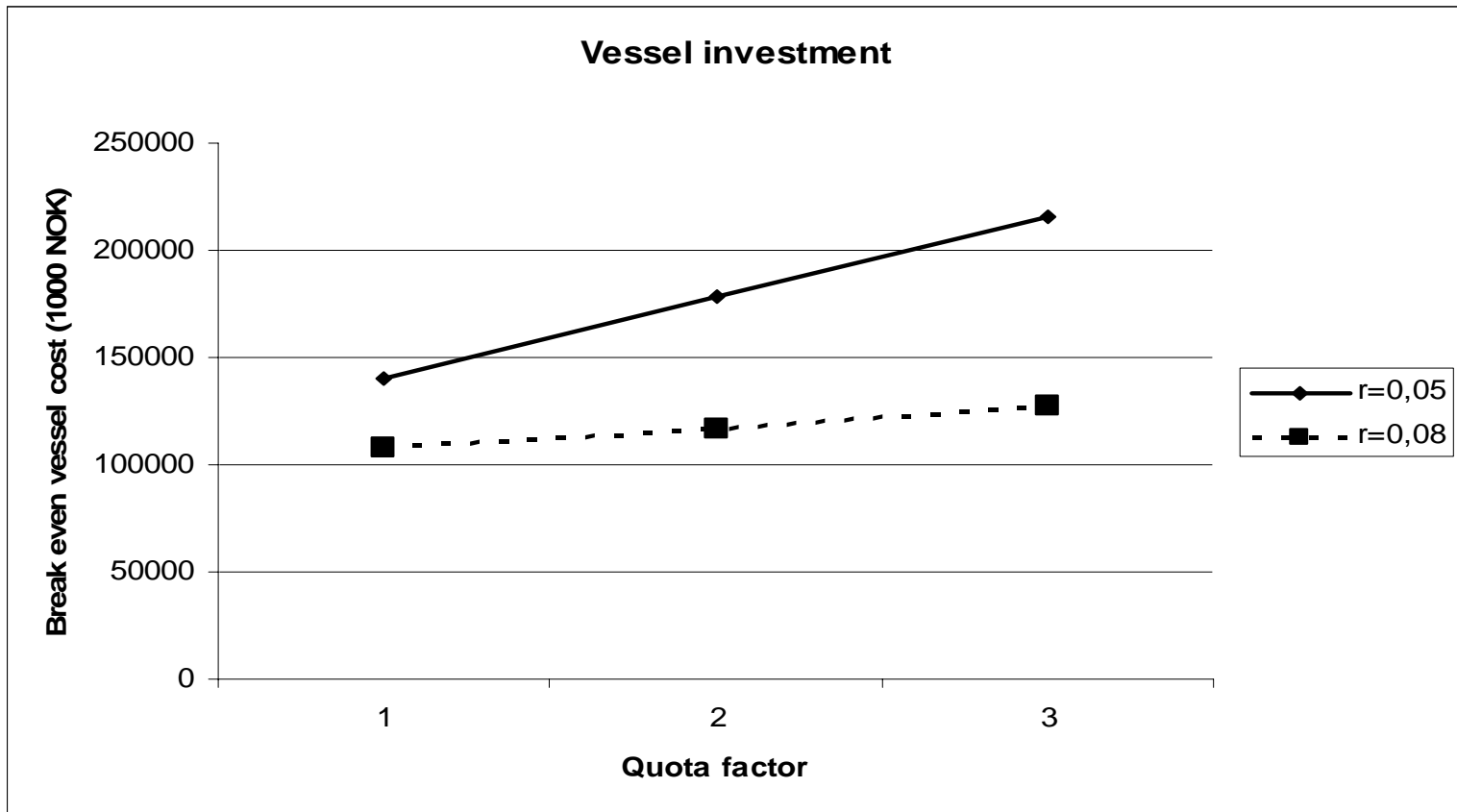




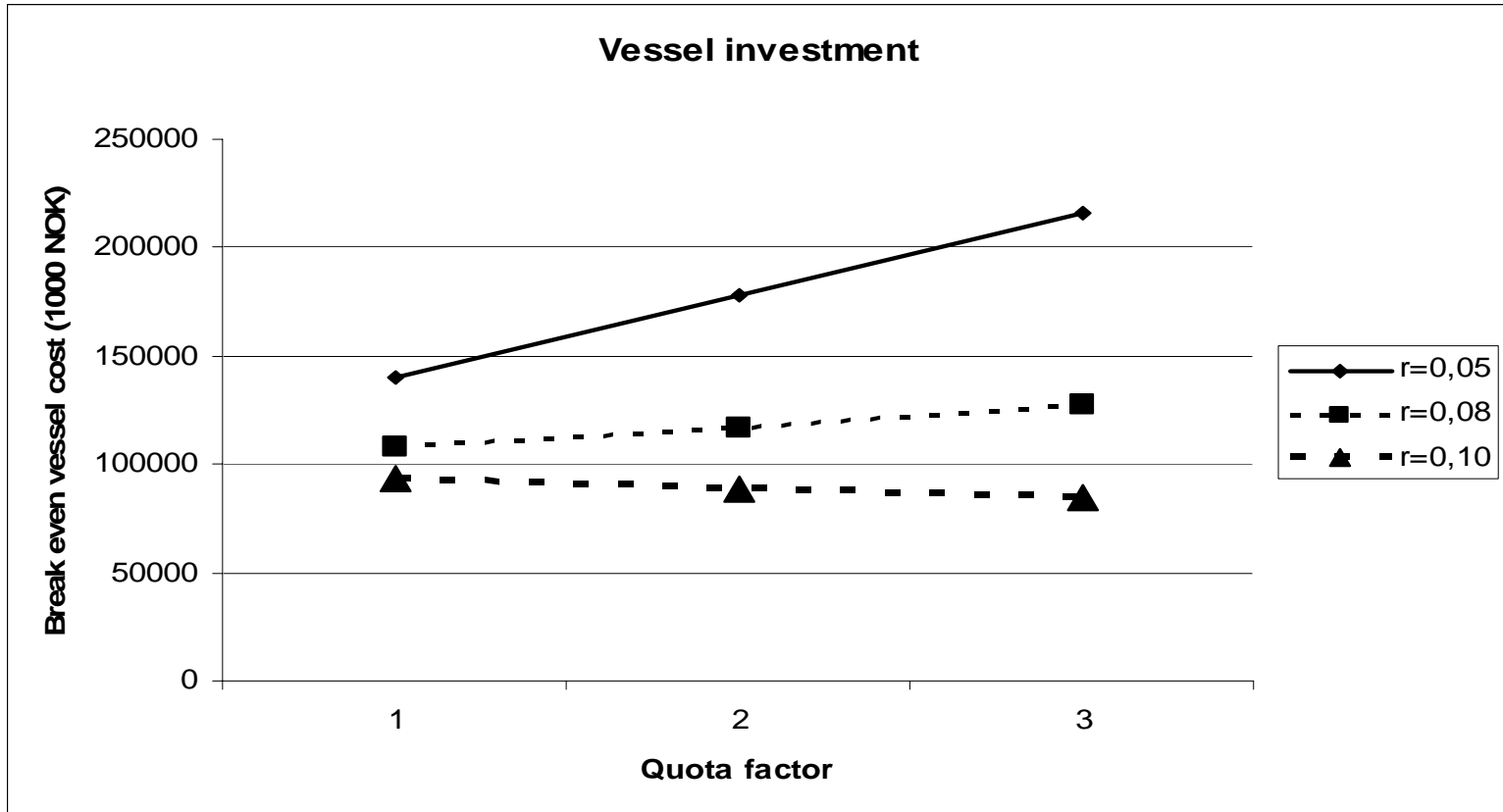
# Various capital costs



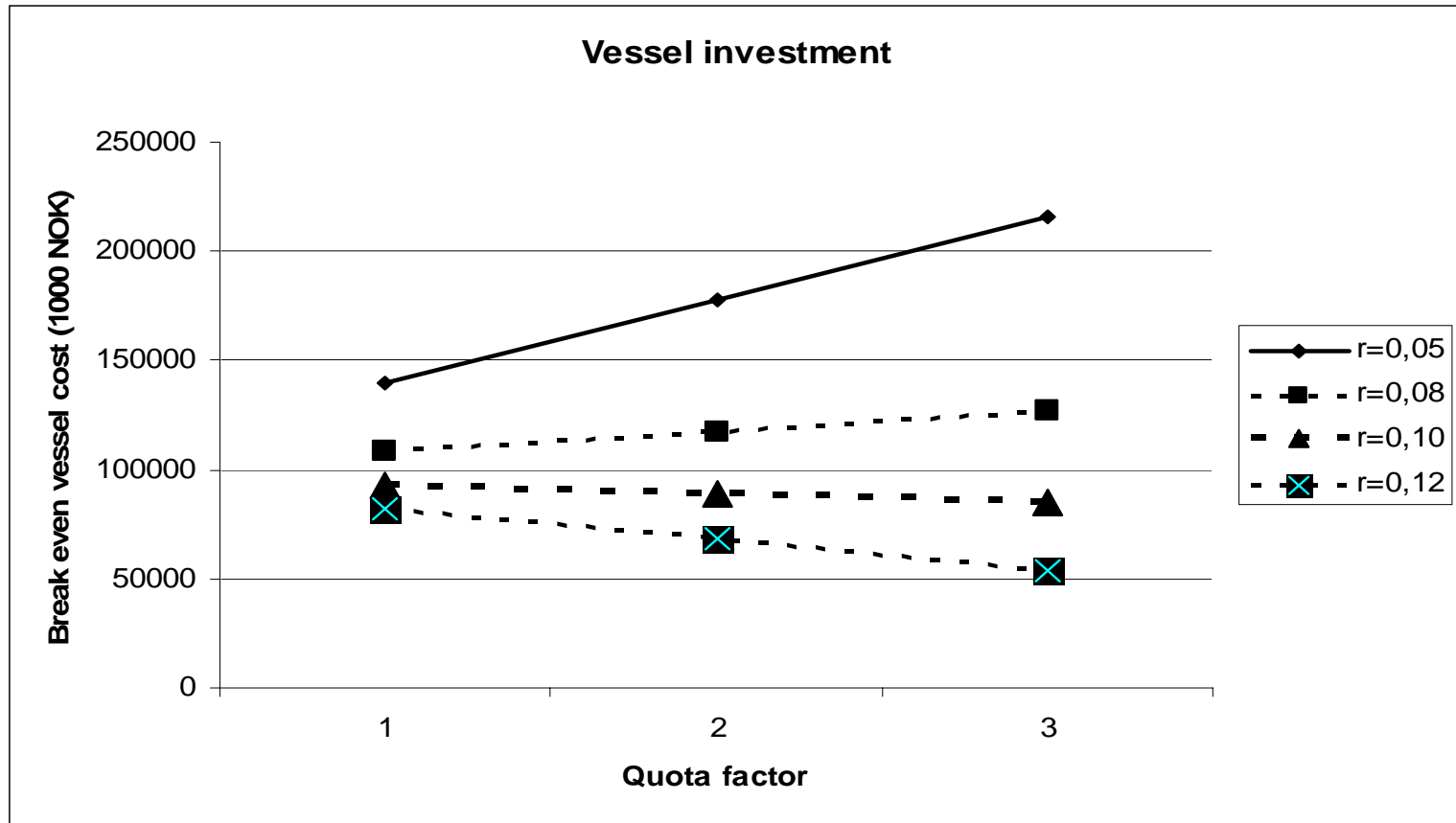
# $r=0,08$



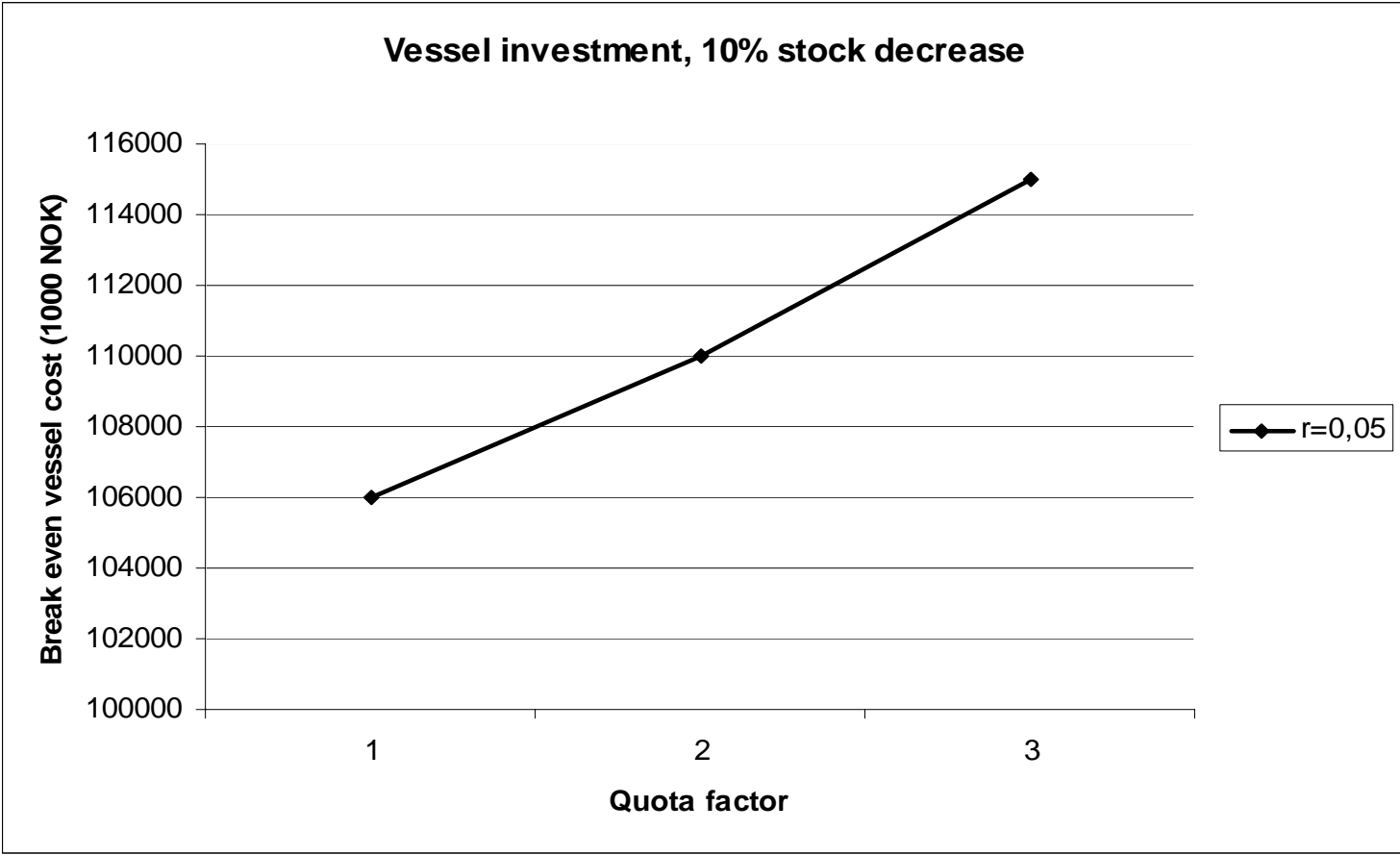
# $r=0,10$



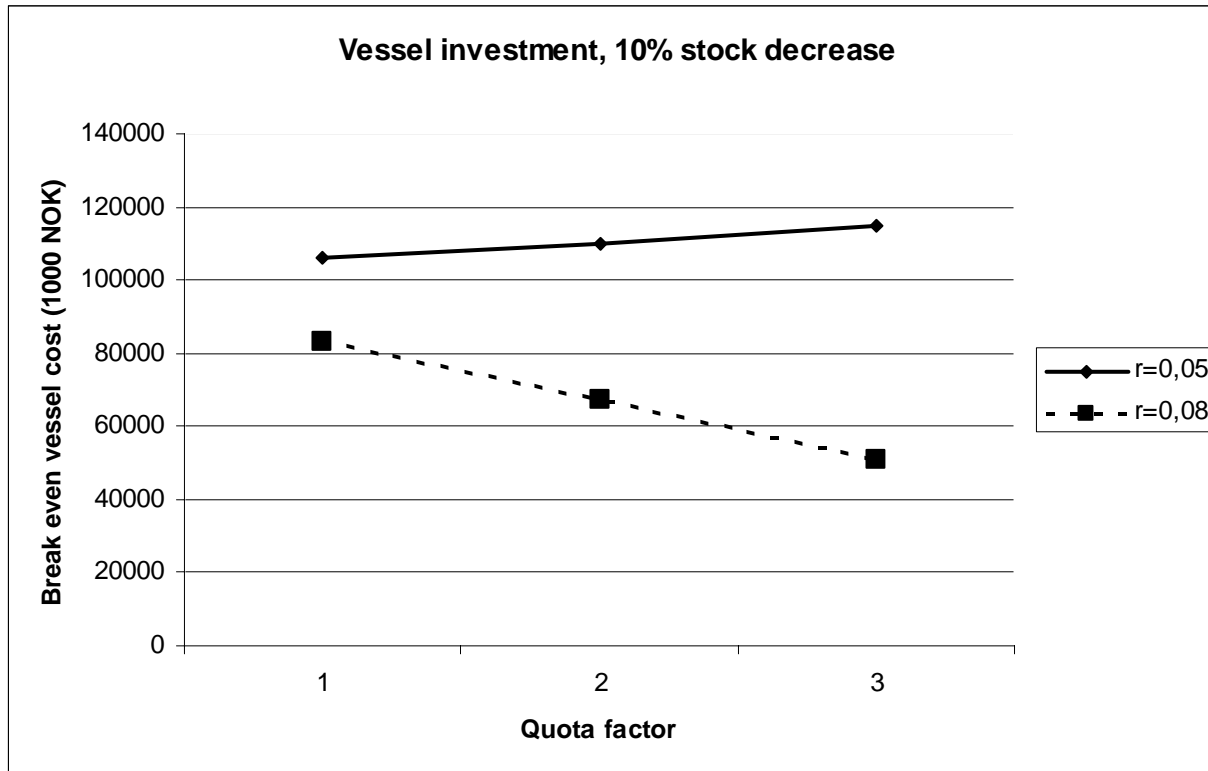
# $r=0,12$



# Scenario 2: Stock decrease



# $r=0,08$



# 4. Summary

- Larger vessels, higher fixed costs (capital costs)
- Fluctuating resource requires high share of variable costs
- Trend in trawler fleet the complete opposite!

- The individual vessel quota system does not secure a diversified trawler fleet, but high transaction costs
- Maximum quota factor?
- Same system in coastal fleet from 2004: Same result in few years?