

The image features the NCL logo in a light green color, set against a dark blue, overcast seascape. The logo consists of the letters 'NCL' in a bold, rounded font, followed by the text 'North Sea Container Line' in a smaller, italicized font. The background shows a dark sea with white-capped waves in the foreground, and a dark, rocky island or headland in the distance under a heavy, grey sky. The right edge of the image shows the white structure of a ship's deck or container area.

NCL *North Sea
Container Line*

Contents

- About NorthSea Container Line
- Experiences on transports to West Africa
- Possible solutions to the challenges
- Conclusion and questions from you

About NCL

Who are we?

Complete logistics supplier who create solutions with basis in our 5 own container vessels

Real people you can talk with.

Who are we for?

Norwegian and international transport buyers from 2 TEU to 20.000 TEU.

Where are we?

Between the Norwegian west and northwest coast and the logistical hubs of Europe.

From this area we handle shipments to and from the rest of the world



Connecting Northern Norway closer to the world



NCL in Lofoten & Vesterålen

Own specialized container vessels

Reliable and frequent sailings from north Norway.

Direct shipment to deepsea hubs Europe, no time consuming reloading.

Flexibility and new ideas!

West Africa - experiences

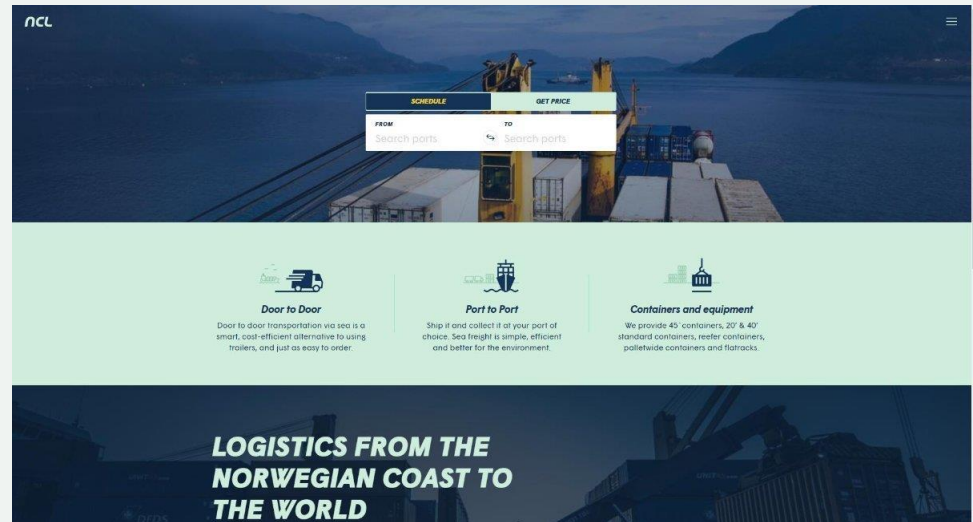


West Africa – possible solutions

- Make use of the fastest shipping option.
- Make use of reefer containers?
- Insurance. Clarify how is responsible for insuring the cargo.
- In case of damages – notify the shipping line as soon as possible.

Innovation

- Logistics is about sharing information. The logistics players should become even better in this.
- NCL is creating solutions which makes it easier for our customers to plan and manage their bookings with us.



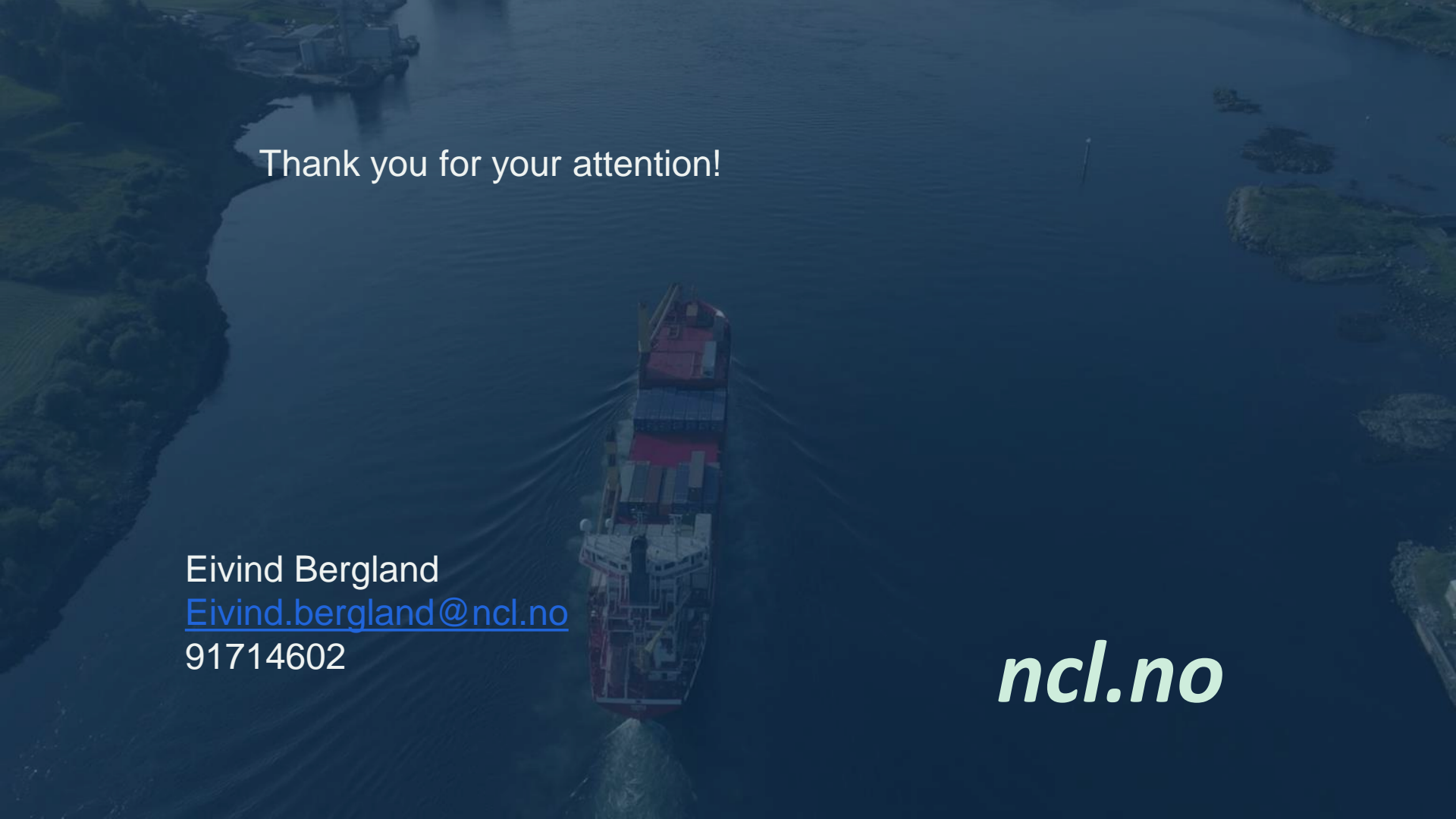
The screenshot displays the NCL website interface. At the top left is the 'ncl' logo. The background features a scenic view of a harbor with mountains and a ship. A search bar is overlaid on the image, with 'FROM' and 'TO' sections, each containing a 'Search ports' input field. Below the search bar, three service options are presented in a light green banner:

- Door to Door**: Accompanied by a truck icon, this service is described as 'Door to door transportation via sea is a smart, cost-efficient alternative to using trailers, and just as easy to order.'
- Port to Port**: Accompanied by a ship icon, this service is described as 'Ship it and collect it at your port of choice. Sea freight is simple, efficient and better for the environment.'
- Containers and equipment**: Accompanied by a container icon, this service is described as 'We provide 45' containers, 20' & 40' standard containers, reefer containers, palletwide containers and flatracks.'

At the bottom of the page, a dark blue banner contains the text: **LOGISTICS FROM THE NORWEGIAN COAST TO THE WORLD**.

Conclusions and questions

- Direct shipments in containers is the solution for the future.
- Clarify who is responsible for insurance (buyer or seller)
- Be honest and demanding towards your logistics partner
- Cooperation on logistics could be key for the seafood cluster in Lofoten/Vesterålen. NCL will be happy to assist.



Thank you for your attention!

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